Session 1 10:30 am - 12:00 pm Tuesday, October 24 Dealing with Difficult People and Managing Conflict Basic to Advanced Drones Use Track: Org Capacity Skill Level: Beginner/Intermediate Track: Basic Technical Skill Level: Beginner LGU Org: All LGU Org: All Faced with difficult people and conflict at home or work? In this session you Attend this drone session to learn the basics and advance use for Drones. will learn to identify difficult behaviors and how to respond to them. We'll This session is for technical staff interested in drones and are curious how also explore the pros and cons of conflict, learn about our own reactions, they're used in the conservation engineering field. The TSA has operated identify issues that can trigger conflict and difficult behaviors, and we'll look their drone for a few years and have various uses for it as is relates to their for strategies that can be used to make sure conflict is productive. This job: session will focus practical management of difficult behaviors and conflict, •How TSAs and SWCDs (can) use drones and participants will use examples throughout the session to learn how to •Costs – drone, software, licensing, maintenance (blades, batteries, etc.) effectively manage and work through difficult situations in the future. •Time commitment – investment of staff time to learn, get licensed, Trainers: Angie Becker Kudelka – The Nature Conservancy & Jenny Gieseke – **BWSR** •Liabilities, precautions, insurance, things to consider •Training materials and questions Trainers: Mike Skoglund – SW Prairie TSA, Katy Rudolph – Frontier Precision & Mike Candler - Wright SWCD Soil Microbiome: Measuring, Interpreting, and Cover Crops Fraud and Internal Controls: OSA and Local Perspectives Track: Advanced Technical Skill Level: Intermediate Track: Fiscal & Programs **Skill Level:** Beginner/Intermediate LGU Org: SWCD & WD LGU Org: All Millions of organisms live in soil. Some like it hot, some like it cold, and many This practical course outlines different types of fraud observed in various like to live on the roots of plants. We'll cover some soil food web basics, local government settings. It describes real life examples of unauthorized how to interpret PLFA tests, and how different cover crops are known to transactions and fraud investigated by the Office of the State Auditor, and change your soil microbiome. Spoiler: cover crops can change who's there, internal controls and practices you can use to reduce the opportunity for but the effect of that shift on a cash crop, or outcomes like nutrient fraud and prevent problems before they arise. transformation and water infiltration, can be unpredictable. Trainers: Mark Kerr – MN Office of the State Auditor & Kay Gross – Trainers: Anna Cates & Jessica Gutknecht – UMN Extension Cottonwood SWCD **Doubling Conservation Implementation Governing Galaxies** Track: Outreach **Skill Level:** Beginner/Intermediate **Track:** Bonus & Repeats **Skill Level:** Beginner/Intermediate LGU Org: All LGU Org: All Reaching women who typically own half of the land takes more than "add The government galaxies involved in protecting the State's water quality can women and stir" to conservation programming and service. Discover make navigating the water quality universe difficult for the novice. Local, changes you can make to help women thrive as learners and jump into state, and federal agencies each exert influences and gravitational forces action. Leave this session with a better understanding of how that can confuse new employees. Attendees to this session will get a firm conversational styles rule your interactions and try 2 easy ways to improve understanding for how the many galaxies align and how best to navigate the your service interactions or outreach for women landowners (the most system while avoiding the dreaded bureaucratic black hole. invisible) and women farmers who haven't yet found the conservation Trainers: Pete Waller & Jeff Hrubes - BWSR **REPEAT** agency help they can use. I will share new research into women's uptake of conservation programs to double the conservation practices implemented in your area. Trainer: Jean Eells – E Resources Group, LLC Strike the Right Chord with Your Board Track: Fundamentals Skill Level: Beginner/Intermediate LGU Org: All This session will provide trips and tricks Local Government Staff can use when working with boards and building relationships. Attendees will learn how to communicate with their local board(s), what approach to use to make sure the board(s) are engaged and how to keep board members abreast of the LGU's progress towards the mission and goals of the organization. Trainers: Tyler Knutson – Yellow Medicine SWCD & Jamie Beyer – Bois de Sioux WD

# Knowing How They Are Doing: Performance Appraisals (Part 1)

# Becoming a Pro at ArcGIS Pro

Track: Org Capacity LGU Org: All

Skill Level: Intermediate

Your employees are hired to do a job. Are you happy with how you are evaluating how they are doing their job? What is your process for correcting deficiencies? Performance appraisals are a critical aspect of human resource management, but it can also be one of the most uncomfortable conversations a manager will have with their employees. These two sessions will provide managers with the tools to develop a formal employee appraisal program that meets the needs of the employee, the manager, and the organization. Attendees will also learn how to improve employee performance in a way that is meaningful, understandable, and legal. Attend this session if you want to improve your own performance around employee evaluations.

Trainers: Kay Gross – Cottonwood SWCD, Ann Goering & Erin Benson – RATWIK, ROSZAK & MALONEY, P.A.

**Track:** Basic Technical Skill Level: Beginner

LGU Org: All

ArcGIS Pro is the future of Desktop GIS. It is where new ideas, new tools, and new technologies meet to improve the ease of use and accessibility of a variety of GIS operations. ArcGIS Pro will continue to improve with many updates that will not be available on Desktop. General topics include getting used to the ribbon, basics of editing, connecting to data online, specialized tools in ArcGIS Pro, and a brief overview of arc online. In this workshop, you will be provided with reference ESRI online training and hands-on labs. The labs will include several presentations and sample selfguided projects. Our goal will be to get participants comfortable enough to make a full switch to ArcGIS Pro.

Participant Requirements: Laptop with ArcGIS Pro installed and licensed. A 30-day trial version is available on the ESRI website.

Trainers: Zach Gutknecht-Beltrami County SWCD & Jake Shaughnessy -**Hubbard County SWCD** 

# The Power of People Skills: Strategies for Success

#### Track: Fundamentals Skill Level: Beginner/Intermediate LGU Org: All

In this interactive session, we will explore the essential skills and strategies for becoming a personable conservation employee. Conservation work requires effective communication, collaboration, and relationship-building with diverse stakeholders, including colleagues, community members, and decision-makers. Through practical tips and real-life examples, we will delve into the art of building bridges and fostering positive connections. Discover techniques for active listening, empathetic communication, and conflict resolution that can enhance your ability to engage with others in a meaningful way. Learn how to cultivate trust, navigate challenging conversations, and promote teamwork while staying true to conservation goals. Join us to develop the skills that will elevate your effectiveness as a personable conservation employee and strengthen your impact.

## Participant Requirements: Cell Phone

LGU Org: All

Trainer: Nate Hylla – Kanati Land Management

# If You Plan It, Will They Come?

**Skill Level:** Beginner/Intermediate

Track: Outreach LGU Org: All

Your staff are brimming with conservation knowledge. How can it best be shared with the audiences you most want to engage?

During this interactive session, Angie Hong and Barbara Heitkamp (East Metro Water Education Program & Lower St. Croix Watershed Partnership) will guide participants in thinking about different formats for in-person events. How do you pick a venue? Should it be indoors or outdoors? How do you promote your event to make sure your target audience attends? And once you get them there, how do you create a program that's informative without being boring?

Trainers: Angie Hong & Barbara Heitkamp- Washington CD

## Cooking Up eLINK Success!

#### Skill Level: Beginner/Intermediate **Track:** Fiscal & Programs

The new eLINK system has arrived, and we are excited to share with you what's new, what's familiar, and the recipe for progress reporting success. Any BWSR grant recipients are encouraged to participate. With a goal of completing your progress reports completely and accurately the first time, you will leave this session hungry to prepare a successful eLINK report!

Trainers: Gwen Steel & Christa Branham-MacLennan – BWSR **REPEAT** 

# You Can Choose Your Friends, But Not Your Colleagues

**Track:** Bonus & Repeats **Skill Level:** Beginner/Intermediate

LGU Org: All

Working with others can be a challenge. In this session we will use the Myers Briggs personality type indicators to better understand what drives our approach to communication, decision making, and teamwork. Participants will identify their own strengths and weaknesses and identify options for adapting their preferred workstyle when working in a team or partnership setting.

Trainer: Jenny Gieseke – BWSR

# The Road-Stream Interface - Solving Your Culvert Quandaries

#### Track: Advanced Technical Skill Level: Intermediate LGU Org: All

For many watersheds, problems with stream connectivity are a major issue. Whether your concerns are due to culvert washouts and resulting sediment contributions or aquatic organism passage, targeting culvert projects can be an important step in stream protection or restoration. The goal of this session is for participants to learn how to go from culvert inventory to onthe-ground projects and the partnerships and tools to make it happen.

Trainers: Melanie Bomier - Carlton SWCD & Matias Valero - TSA 3

Trainers: James Adkinson & Kari Keating - BWSR

Wednesday, October 25	Sess	ion 1	8:30 am – 10:00 am	
Conservation Farming is for Everyone		Drainage and Rural Hydrology 101		
Track: Org Capacity LGU Org: All	Skill Level: Beginner	Track: Advanced Techr LGU Org: All	nical/ Watershed Management Skill Level: Intermediate	
Often when we talk about conservation farming, we focus on the large producers in our counties who tend to fit a stereotype – older, white, male, and usually from a family who has owned the land for over 80 years. Does that include all of the people farming and growing food in your community? How do we ensure that everyone and every farm is included?  During this workshop we will talk about new initiatives to better include BIPOC (BIPOC = Black, Indigenous and People of Color) and immigrant farmers that have not historically worked with SWCDs and NRCS.  This session will include interactive conversation, with opportunities for trainers and participants to share ideas, practices, and experiences working with new audiences.  Trainers: Angie Hong – Washington CD & Kevin Ellis – Hennepin County		This presentation will provide a background in agricultural drainage in Minnesota from its original designs and how drainage and MN Statute 103E has evolved over time. Rural drainage in Minnesota is facing many challenges today with aging and failing drainage systems that are seeing an increase in flow from pattern tiling and increased precipitation. Drainage statute is well established and includes both repairs and improvements; both following separate paths with different procedural and design requirements. Today's designs focus more on water storage and water quality while historical designs were directly designed on drainage.  Trainers: Mark Origer, P.E. & Chuck Brandel, P.E. – ISG		
Ag 101 - Farm Economics and Opera	ations (Part 1)	Wetland Conser	vation Act Refresher for SWCDs/TEPs	
Track: Basic Technical LGU Org: All	Skill Level: Beginner	Track: Fiscal & Progran	ns Skill Level: Beginner/Intermediate	
Ag 101 - This session will be an overview of agricultural economics - on farm. What does the data tell us and how can we apply it to our programs with farmers? What do crop and livestock budgets look like and how can I use FINBIN to help me on my job? Then a dive into common crop rotations, why, how, and what role they play in soil health.  Trainers: Cory Detloff – Central Lakes College & Keith Olander – AgCentric		An introduction and review of the Wetland Conservation Act (WCA) covering the core competencies of the Rule. The session will also walk through how to properly address different common real world case studies.  Trainers: David Demmer & Ben Meyer – BWSR		
Soil and Water and Land – C	DH MY!	Not Scary! Dr	rainage Lawa Conservation Tool?	
Track: Outreach LGU Org: All	Skill Level: All	Track: Fundamentals LGU Org: All	Skill Level: Beginner/Intermediate	
Discover hands-on, natural resource focused activities that can provide the WOW for K-12 students to engage in STEM, social studies, language arts and environmental science education! Attendees will meet the Minnesota Agriculture in the Classroom (MAITC) team and gain first-hand experience with our favorite water quality, soil health, and conservation lessons and activities. These activities will serve as a starting point for participants to brainstorm and plan outreach opportunities and events in their communities. Access to FREE standards-based lessons, activities, videos and more will be shared! Bring a laptop and be prepared for hands-on opportunities to greatly expand your outreach options with Minnesota Agriculture in the Classroom resources, lessons, and support.  Participant Requirements: Laptop  Trainers: Ann Marie Ward, Keri Sidle, & Sue Knott – MN Agriculture in the Classroom, Inc. Foundation/ MN Dept of Ag  REPEAT		Did you know that Drainage Law can be a tool to implement conservation practices such as sediment BMPs and stream restoration? In this session, Drainage proceedings in accordance with MN Statutes 103E will be discussed. The basics of Drainage Law will be covered in additional to several other drainage related topics. Several case studies where conservation practices have been implemented along Public Drainage Systems will be covered to demonstrate how you can make use of this tool. Questions about Drainage Law and potential projects BWSR Academy attendees have submitted will also be discussed so that attendees have a game plan when they leave.  Participant Requirements: To support group discussion submit questions, examples, and potential projects/problem areas along public drainage systems.  Trainers: Erik Jones, P.E. & Joe Lewis, P.E. – Houston Engineering		
Private Sector Carbon and Sustainab Track: Bonus & Repeats Skill Level: E LGU Org: All	oility Offerings Beginner/Intermediate			
This session will provide training to participants on procession efforts. It will detail the best conservation apturing carbon along with educating attendees of markets and include content on sustainability.  Trainers: Spencer Herbert & Matt Kruger – Truterro	tion practices for n carbon credits and			

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Trainers: Gwen Steel & Christa Branham-MacLennan – BWSR

This session will provide attendees with the opportunity to learn about concepts relating to successful change management. Special attention will be paid to how leaders can attune to human behavior and emotion throughout the change process so their teams can feel included and engage positively. This training will include some lecture, private reflection, as well as small group discussion which will offer participants the chance to learn from their colleagues' experiences.

Trainer: Linda Wolf - Minnesota Management & Budget

and restoring shorelines, showcase programs and success stories, connect participants to resources and a network of people doing this work, and

Trainers: Beth Carreño – Comfort Lake – Forest Lake Watershed District, Jeff Forester – MN Lakes & Rivers Advocacy, & Greg Berg – Stearns SWCD

gather input for potential shoreline initiatives in Minnesota.

be presented to demonstrate the benefits of collaboration and describe outcomes of completed projects as well as lessons learned.

Trainers: Karl Koller & Nick Proulx – MN DNR, & Justine Dauphinais – Coon Creek WD

# **Governing Galaxies**

Track: Fundamentals **Skill Level**: Beginner/Intermediate LGU Org: All

The government galaxies involved in protecting the State's water quality can make navigating the water quality universe difficult for the novice. Local, state, and federal agencies each exert influences and gravitational forces that can confuse new employees. Attendees to this session will get a firm understanding for how the many galaxies align and how best to navigate the system while avoiding the dreaded bureaucratic black hole.

Trainers: Pete Waller & Jeff Hrubes - BWSR **REPEAT** 

## **Tribal Government Relationships**

Track: Org Capacity Skill Level: All LGU Org: All

Respect and understanding are foundational to building and maintaining meaningful relationships with Tribal Governments. Tribal Nations have unique legal status, absolute rights, and sovereign authority to protect and enhance the health, safety, and welfare of their citizens and territory -- and work on a government-to-government basis with the United States and State of Minnesota. Join this session to gain a better understanding of tribal sovereignty, the cultural and spiritual relationships to the land, nature, and ecosystems, the unique intergovernmental relationships that exist, and how to incorporate this information into your work.

Trainers: Shannon Kessner – MDA, & Melissa King & Craig Engwall – BWSR

## BMPs for Converting Old Fields to Pollinator Habitat

Track: Advanced Technical Skill Level: Advanced

LGU Org: All

With increasing interest and funding available for pollinator habitat, many marginal fields composed of non-native perennial vegetation are being considered for restoration. These sites are challenging places to introduce and maintain high quality, diverse native prairie. In this session, we'll discuss how to reliably and successfully convert non-native stands to native prairie grasses and wildflowers. Participants will learn how to: (1) recognize remnant vegetation and how to enhance it; (2) understand when to 'start over' vs. interseed; (3) select the best site prep methods to minimize competition; (4) choose appropriate seed mixes; and (5) develop post-planting management plans. Case studies will illustrate how best practices have played out in the real world.

Trainers: Karin Jokela – Xerces Society & Jeff Zajac – Minnesota DNR

# Community Based Social Marketing: An Introduction

Track: Outreach Skill Level: Beginner/Intermediate LGU Org: SWCD & WD

Landowner outreach and engagement is a critical first step in terms of protecting and improving the state's soil and water resources. One of the fundamental aspects of outreach and engagement is seeking to change behavior from the current condition to one that is producing a more desirable result for the landowner and the community. Community Based Social Marketing is a formal system upon which local governments can develop their engagement efforts to see meaningful and measurable results that change behavior in a way that improves the condition of the landscape. This session will provide an introduction and some tools to allow local government staff to develop a systematic approach for engaging with landowners that will produce results.

Trainer: Jason Weinerman– BWSR

# JeoPARODY - The Financial Assistance Game Show

**Track:** Fiscal & Programs **Skill Level:** Beginner/Intermediate **LGU Org:** All

This is JeoPARODY! Participants will test their knowledge on providing financial assistance to land occupiers in this fun, interactive session. The session will be based off the famous game show Jeopardy, but unlike the real show, some of the answers here might not be as black and white, which should lead to some interesting discussion. Participants will not only have a good time but will leave with an expanded understanding of the different financial assistance tools in the toolbox (percent-based cost share, flat-rate cost share, and incentives) and the requirements for providing financial assistance with BWSR programs.

Trainers: Pete Waller, Jeff Hrubes & Jason Beckler – BWSR

## From Little Acorns, Cones and Pods, Mighty Forests Grow

Track: Fundamentals Skill Level: Beginner/Intermediate LGU Org: SWCD & WD

Landowners have a variety of objectives for managing their forestland. And there's more than one way to assist them in accomplishing their goals. Whether it's focusing on wildlife, partnering with private foresters for planning and management activities to using traditional and nontraditional funding to assist with management, there are resources and guidance to help encourage landowners to manage their land and to find them the tools to do

## Participant Requirements: Weather permitting, dress for outdoors.

Trainers: Zach Evans – North St. Louis SWCD, Aly Bergstrom – Beltrami SWCD, & Kaysie Maleski – Carlton SWCD

# Tackling the 1 Million Acre Reforestation Goal through RIM and PFM

Track: Bonus & Repeats Skill Level: Beginner/Intermediate LGU Org: All

Minnesota has lost 15 million acres of forests since 1800. Over 90 percent of this historic forestland loss happened on private lands. One of the best ways to protect water quality while sequestering carbon is the protection and reforestation of today's open lands, private tracts that once were forested. It will take a dramatic upswing in equipment, manpower, nursery growing stock, and funding – delivered by local teams – to make a measurable difference in protecting water quality while increasing carbon sequestration. Reforestation of open lands brings added benefits – habitat, source water protection, outdoor recreation – all while supporting forest economy. Learn how partners are taking an "all hands-on deck" approach to meet these challenges.

Trainers: Don Bajumpaa – East Otter Tail SWCD, Andrew Seagren – Crow Wing SWCD, & Bill Penning – BWSR

## Soil Apps - Digital Resources for Planning & Assessment

**Track:** Basic Technical **Skill Level:** Beginner/Intermediate **LGU Org:** All

Soil Apps - Digital Resources for Planning & Assessment: Do you need help with your soil app-athy? This session will summarize and provide tips for users of soil information to understand and communicate soil information. Participants will learn how to develop custom reports and manuscripts in Web Soil Survey, and effectively use other apps for analyzing and collecting data such as SoilWeb, SoilExplorer, LandPKS.

Participant Requirements: Encourage Laptop and an iPad or mobile device.

Trainers: Joseph Brennan & Brandon Defoe – NRCS

how to build a successful local groundwater program in partnership with other Local and State partners. You will leave this session equipped to continue the important work of protecting our shared water resources.

Trainers: Aaron Meyer – MN Rural Water Association, Kimberly Kasier –

MN Dept of Ag. & Trent Farnum – MN Dept of Health