

#### Working Lands Watershed Restoration Program

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bwsr.state.mn.us

### 2016 Legislation\*

- "...development of a detailed plan to implement a working lands watershed restoration program to incentivize the establishment and maintenance of perennial crops..."
- Interim report by October 15, 2017 and final report by February 1, 2018
- 11 specific elements

\* (Laws 2016, c. 189, s. 4); 103F.519

#### History: Working Lands Watershed Restoration Program

- Funding for program plan and feasibility study included in 2016 supplemental budget
- Program intent: provide water quality benefits through helping agricultural producers:
  - maintain productive use of land,
  - while supplying biomass feedstocks to produce materials or energy with a lower carbon footprint.

#### History: Working Lands Watershed Restoration Program

- Program is complementary to the Bioeconomy Production Incentive (2015)
- Commercial financing program for advanced biofuels, biobased chemicals and biomass thermal energy projects
- Responsible biomass sourcing provision to ensure sustainable harvest of crop residues

### Why Perennials and Living Cover?

- Changes in agricultural practices
- Changes in precipitation timing and intensity
- Impaired waters
- Economic pressure to increase row crop production
- The limits of "voluntary" and "regulatory" methods



Figure 1. Corn and soybean acreage percentage changes in 2014 (Nass Survey)

#### Grasslands conversion may increase water pollution in SE Minnesota

A study predicts that growth in Minnesota cropland will jeopardize drinking water.

By Tom Meersman Star Tribune | JULY 18, 2014 - 9:02PM



#### Less alfalfa, more corn, soybeans, pasture



Caledonia area – 2006

### Elements of the plan:

- 1. A process for selecting <u>pilot watersheds</u>
- 2. An assessment of the amount of eligible agricultural land
- 3. An assessment of <u>landowner interest</u>
- 4. An assessment of <u>contract terms</u>, including possible variable payment rates
- 5. An assessment of the opportunity to leverage federal funds
- 6. An assessment of how to best integrate program with existing <u>conservation requirements</u> and benefit <u>wildlife production</u>

### Elements of the plan:

- 7. An assessment of <u>complementary state programs</u>
- 8. An estimate of <u>expected water quality improvements</u>
- 9. An assessment of viability and water quality benefits of <u>cover crops</u>
- 10. A timeline for implementation, coordinating with proposed <u>biomass</u> processing facilities
- 11. A projection of <u>funding sources</u> needed for implementation

#### **Project Organization:**



#### **Project Elements**

Landowner Survey – Socioeconomic Factors

Federal programs – what exists and what to expect?

Related Factors: Wildlife Habitat, State Conservation Programs

> Spreadsheet tool – what are the relative costs and returns of conventional and alternative crops?

"What would it take" to incentivize conversion of perennials/ addition of cover crops?

Modeling: what are the goals for water quality improvement?

The Bioeconomy: What are the most promising markets for perennials and "cash cover crops"?

### What have we learned so far?

- Cellulosic biofuels in Minnesota and Upper Midwest:
  - Not yet competitive with conventional fuels
  - One remaining pilot plant in Iowa limited to corn stover feedstock
  - "Bolt-on" scenario not likely to be feasible <u>in short</u> <u>term</u>

Watersheds with highest concentration of corn production near ethanol plants (from GPI)



#### What have we learned so far?

gallon

Dollars

- "Proposed biomass processing facilities" and the state of the bioeconomy:
  - Biofuels the expected initial focus of legislation
  - High oil prices and federal policy drove interest and investment
  - Followed by economic downturn and collapse of the oil market lack of investment 4.00
  - Increasing uncertainty refederal and state policy





# Where to focus across a range of biomass uses?



ENERGY Energy Efficiency & Renewable Energy



#### REGIONAL FEEDSTOCK PARTNERSHIP SUMMARY REPORT

Enabling the Billion-Ton Vision





#### The EcoSun Prairie Farm: An Experiment in Bioenergy Production

An Experiment in Bioenergy Production, Landscape Restoration, and Ecological Sustainability



Kernza, an intermediate wheatgrass, was planted on three acres of land owned by the City of Chatfield on Tuesday, Sept. 12, 2017, at the intersection of County Road 10 and 155th Avenue Southeast near Chatfield.

#### Cattail Biomass in a Watershed-Based Bioeconomy:

Commercial-scale harvesting and processing for nutrient capture, biocarbon and high-value bioproducts

Richard Grosshans, Lorne Grieger, Joe Ackerman, Stephane Gauthier, Kyle Swystun, Phil Gass and Dimple Roy



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#### **Emerging Crops**



2016

1/

CO-OPERATIVE INC.

for a cleaner tomorrow

**ONTARIO BIOMASS PRODUCERS** 

## Which crops? Which end uses?

- Perennials grasses: Switchgrass and Miscanthus biofuel, livestock bedding, soil conditioning, etc.
- Kernza wheat forage, food products, biofuel
- Alfalfa hay, mixed forages, other livestock feed, etc.
- Oil seeds Camelina and Pennycress oils, bio-jet fuel, bioproducts, livestock feed, etc.
- Mixed forage crops for grazing, feed grass-fed beef, organic dairy, cow-calf operations, etc.
- Mixed cover crops for soil health



#### Switchgrass

- Grown for animal bedding and dairy cattle feed in Eastern Ontario
- Widely grown in Eastern TN for biofuel
- Pennsylvania-based association of warm season grass producers – infield processing of poultry bedding



#### What Makes a Good Dairy Bedding?

·Comfortable surface for cows to lay down on.

- Absorbs fluids to keep the stall dry and cows clean.
- Absorbs nutrients, ammonia and other odours.
- · Non-slippery and cushions the cow's feet.
- Non-abrasive to cow's knees and hock joints.
- Contains low numbers of environmental mastitis causing organisms in raw state.
- · Readily available at reasonable costs.
- · Easily stored, applied and removed.
- · Low dust.
- Environmentally friendly when spread on land

(adapted from Milk2020)



#### Miscanthus

- Grown in Illinois for poultry bedding
- Part of University of Iowa's power plant goal of 40% renewables by 2020
  - Feedstocks: wood chips, prairie grasses
- Some test plots in MN in 2008

New Eastern Iowa Airport miscanthus crop will fuel University of Iowa power plant



#### Kernza - Intermediate Wheatgrass

# Greenspace: Chatfield tests new cover crop that protects groundwater

• Both a forage and a food crop

Ryan Faircloth, rfaircloth@postbulletin.com Sep 19, 2017 Updated Sep 19, 2017 🔍 (0)

- Marketing and supply-chain development accelerating
- Supply is still intentionally limited
- Yields decline after 2-3 years
- Continuing breeding work to improve yields, seed size
- Strongest interest in vulnerable wellhead protection areas (DWSMAs)





nd topped with

Kernza, an intermediate wheatgrass, was planted on three acres of land owned by the City of Chatfield on Tuesday, Sept. 12, 2017, at the intersection of County Road 10 and 155th Avenue Southeast near Chatfield.

Andrew Link / alink@postbulletin.com

### Alfalfa / Other Hay Crops

- Alfalfa is cornerstone of dairy farm forage ration
- Can perform better mixed with perennial grasses or companion crops
- "Hay" by definition also includes grass mixtures and other legumes such as clover, crop residue such as cornstalks.
- Grown where cattle are still found on the landscape
- Subject to weather-related fluctuations





#### Supply is Localized to the Demand



Jared Goplen, UM Extension – Economics of Hay Production in MN **USDA-NASS** 

#### Cover crops (mixes)

- Build soil organic matter
- Add nitrogen to the soil
- Break up soil compaction
- Reduce soil erosion
- Create wildlife habitat, attract pollinators
- Annual or perennial brassicas, cereals, rye, fescue, etc.
- Interseeding is improving viability but establishment is still weather-dependent



#### Managed/Controlled Grazing

- A natural disturbance agent in North American grasslands and beneficial for wildlife
- Minnesota Prairie Plan grazing and fire as management strategies
- Increasing consumer interest
- MDA Cropland Grazing Exchange



#### Managed grazing with cover crops and paddocks

#### Stoney Creek Farm case study



# Oilseeds – camelina and pennycress – as relay crop with soybeans



### Selecting pilot watersheds

Working Lands Watershed Restoration Program - Major and Minor Watersheds for Study



#### • Criteria

- Scale, size, landscape character
- Geographic distribution
- Proximity to refiners, processors, potential end-users
- Planning efforts, prior engagement
- Level of interest, social capacity, local leadership
- Economics of crop production and conservation
- Water quality benefits

#### Root River – Watson Creek

Watson Creek - Cropland



#### Chippewa River – Upper Shakopee Creek

Shakopee Creek Headwaters - Cropland



#### Economic / socioeconomic analysis – UMN Water Resources Center

- What is the likely value of alternative crops?
- What are the environmental benefits?
- What kind of contracts might incentivize farmers to grow alternative crops? What kind of contract terms?
- Relation to existing federal programs (i.e., crop insurance)
- How will social values and local capacity influence participation?



Once you've completed the survey:

Please fold it in thirds and mail it back in the enclosed self-addressed stamped envelope.

Thank you for your help!

- Self-administered mail survey
  - Farmers
- Random sample of 500 farmers in each watershed (n = 3000)
  3-wave mailing

## Conversion to cover/perennial crops



Percent of respondents who have converted any portion of their farm from single annual row crops to perennial crops or added cover crops in the past 10 years

# Familiarity with perennial/cover crops



# Use of perennial/cover crops



Percent of respondents who have planted perennial or cover crops on their farm in the past 10 years ( $n \ge 197$ )

# Likelihood of adoption



# Factors influencing adoption





n ≥ 235

Likely Neither likely nor unlikely Unlikely

### **Spreadsheet Decision Tool**

- Compares crop yields and returns of major annual crops to perennial crops and addition of cover crops within the six watersheds
- Compares results from conversion of marginal cropland and all cropland
- Marginal soils: based on Land Capability Class "3" with slopes and 4 8
- Cost of conversion varies by Crop Productivity Index
- 14 conversion scenarios, including crops and livestock



#### Freeborn

#### Shakopee





Rogers

Watson

Whiskey
These net re     Net returns for     current annual crops   Corn grain     Soy- beans     Wheat     Sugar- beets     All current a     Net returns for     alternative crops     Land retirem     Switchgrass     Miscanthus     Kernza     Covercrop Sr     Covercrop Co     Camelina Co     Pennycress     Grass-fed be	eturns are based on land in the	Cobb R entire watersheds	Shakopee Creek		Rogers Creek	Watson Creek	& U
Net returns for current annual crops Soy- beans Wheat Sugar- beets All current a Net returns for alternative crops Land retirem Switchgrass Miscanthus Kernza Covercrop Sr Covercrop Co Camelina Co Pennycress	eturns are based on land in the	entire watersheds	(See above for th	i la lubu al			
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Soy- beans Wheat Sugar- beets All current a Net returns for alternative crops Land retirem Switchgrass Miscanthus Kernza Covercrop Sr Covercrop Co Camelina Co Camelina Co Pennycress							
Wheat     Sugar-beets     All current a     Net returns for     alternative crops     Land retirem     Switchgrass     Miscanthus     Kernza     Covercrop Sr     Covercrop Co     Camelina Co     Camelina Co     Pennycress		162	126	130	114	121	48
Sugar- beets     All current a     Net returns for     alternative crops     Land retirem     Switchgrass     Miscanthus     Kernza     Covercrop Sr     Covercrop Co     Camelina Co     Camelina Co     Pennycress		222	142	169	169	204	71
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Net returns for alternative crops Switchgrass Miscanthus Kernza Covercrop Sr Covercrop Co Camelina Co Camelina Co Pennycress							-43
alternative crops Land retirem   Switchgrass Miscanthus   Miscanthus Kernza   Covercrop Sr Covercrop Co   Comelina Co Camelina Co   Pennycress Pennycress	annual crops	187	133	147	135	149	51
alternative crops Land retirem   Switchgrass Miscanthus   Miscanthus Kernza   Covercrop Sr Covercrop Co   Comelina Co Camelina Co   Pennycress Pennycress							
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Kernza Covercrop Sr Covercrop Co Camelina Co Camelina Co Pennycress		75					
Covercrop Sr Covercrop Co Camelina Co Camelina Co Pennycress		14			-1		
Covercrop Co Camelina Co Camelina Co Pennycress	- Carrie	181			165		
Camelina Co Camelina Co Pennycress		183			138 97		
Camelina Co Pennycress		149 235			183		
Pennycress	· · · · · · · · · · · · · · · · · · ·	233			165		
	onn-vvnt-soy	207			162		
	oof	19			102		
Beef cow-ca		49			41		
Grazing dair		137			121		
dairy heifers		28		12	22		
Alfalfa hay fo		290			260		
Subsidy required/A Land retirem	ment	215	161	175	163	177	79
Show negatives? Switchgrass	;	113	75	96	69	97	16
yes 👻 Miscanthus		173	149	175	137	175	107
Kernza		6	<u>-16</u>	11	-29	10	-56
Covercrop Sr	im Grain	4	-4	<u>-1</u>	-3	-5	-8
Covercrop Co	Corn Soy	39	39		39	39	22
Camelina Co		-47	-37	-32	-48		
Camelina Co		-20		-17			-32
Pennycress		-20					
Grass-fed be		168					
Beef cow-ca		138					
Grazing dair		50					
dairy heifers							
Alfalfa hay fo	s	159	116	135	113	136	48

## Modeling



Slide provided by Dr. Jonathan Butcher, Tetratech, Inc.

#### TSS Standard - % Exceedance



#### Reduction in TSS Load (%)



Cover Crop: 50% of all row crop acres – A & B soils



#### TP Standard – Reach Concentration



Cover Crop: 50% of row crop acres

#### Reduction in Nitrogen Load (%)

LCC3+ To Grassland







## What would a Working Lands Incentive program look like? Initial concepts

- Different contract terms for
  - 1. Cover crops
  - 2. "Cash cover crops"
  - 3. Perennial crops
- Flexibility on which crops to plant each year
- Risk management
- Watershed or "supplyshed" focus
- Prioritize environmentally-sensitive lands and multiple ecosystem benefits



## Next steps

- Interim Report as of October 15
- December 15 Forum: <u>Bioproduct and Bioenergy Market Opportunities for</u> <u>Cover Crops and Perennials</u>
- Federal programs and policies Farm Bill development
- Complete modeling work
- Develop strategies and elements of a pilot program
- Final report to Legislature: February 1, 2018



# Thank You!

### http://www.bwsr.state.mn.us/planning/WLWRP/wlwrp.html

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## Winter rye and soybeans, sugar beets





# Cover crops



